

JANUARY 2021

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Top 10
Clinical
Trials
Service
Providers
in 2021



Clinical Trials industry in India

COVID 19

Statistics, testing and clinical trials

Clinical Pathology

its importance
and
advancement

Dr. Upendra K. Jain.
CEO

Indivirtus

Perfect Blend of Quality and Economy

SwiftNlift Media And Tech

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Editor's Note

I've wanted to be there not just by virtue of being the editor but because I had something to say something that might join us for a moment in that miraculous way words can. There seems to be an increasing level of confidence displayed by our team in practice, as they realise that the market demand for their skills is growing at an almost exponential rate. Many thanks to my team for the work undertaken.

I am really encouraged by the feedback received from the readers and the institutions/companies which are in association with our magazine.

Some print pieces have complementary components such as additional coverage, advertisements and still photography. There are regular columns by the editors with reflective articles onto Clinical Trails and Health Care service providers.

The cover story has featured a very innovative personality DR. UPENDRA K. JAIN (CEO) of INDIVIRTUS. Indivirtus is a CRO that renders real-time cost-effective solutions to the healthcare industry.

SwiftNLift magazine is not just a print or digital anymore but everything we do derives from its long-standing character, approach and quality - while we continue to produce the print publication with as much dedication as ever.

- Nilesh Sabe
Nilesh Sabe
Chief Editor

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**Clinical Trial
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INDI  RTUS

Perfect Blend of Quality and Economy

“To be among the top ten globally competent healthcare consultants, capable of providing time-efficient and accurate solutions with highest integrity, as well as a challenging and growth-oriented environment around our team members so that they have a great sense of pride and achievement.”



Dr. Upendra Jain

Top 10 Clinical Trials Service Providers in 2021



Introduction

- Indivirtus is a CRO that renders real-time cost-effective solutions to the healthcare industry. Indivirtus aids the healthcare professionals and industry to maximize efficiencies in their core competencies while taking care of support services and help the organizations in their commercial development.
- The vision of the company is “To be among the top ten globally competent healthcare consultants, capable of providing time-efficient and accurate solutions with highest integrity, as well as a challenging and growth-oriented environment around our team members so that they have a great sense of pride and achievement.”
- With the enthusiastic aspiration of reaching onto the top position in the days to come, the company believes to expand the business and approach of providing the best service in this sector. Their mission is to facilitate the customers with high quality outcomes and financial prudence by creating and nurturing a team of highly competent and innovative professionals and state of art technology to deliver complete satisfaction with precise finesse and excellence.

History of the company and its backbone

- Indivirtus was founded in the year 2018 and is a self-financed company located at Chandigarh and Mohali. The company was launched by extremely talented and innovative Dr Upendra k. Jain. He is currently the CEO of the company. He has served pharma companies for 15 years in

Indivirtus



Sales and Marketing department and educational sector for more than 12 years before starting Indivirtus Healthcare Services Private Limited. An experienced and dedicated team of 28 employees are the backbone of Indivirtus for providing end to end and speedy solutions using high end hardware and software in clinical trials, pharmacovigilance and calculation of PDE & OEL values.

- As the name suggests, Indivirtus is an Indian company with Virtuousness (honest, trustworthy, truthful with moral ethics) and was incorporated in March 2018 with an aim to target growing sector of pharmacovigilance. This was the time when domestic companies were gearing up to initiate pharmacovigilance activities which included the detection, assessment, understanding and prevention of adverse effects or any other problem pertaining to the drugs. Pharmacovigilance (PV) collects the safety related information to determine the benefit or risk impact. PV aims to support public health programs by providing reliable, balanced information and to enhance patient care and its safety.
- As the domestic companies were preparing themselves for PV activities, Indivirtus had to struggle for about 6 months to actually start the operations. During this period Dr. Jain was building relations with industry experts and seeking their opinions about

industry requirements. During one such discussion with Mr. Manoj Sharma (An Industry with more than 35 years of experience) an idea emerged to start calculation of PDE (Permitted Daily Exposure) values as this was an immediate requirement of pharma companies who supply their products to Europe and US. Even though Dr. Jain was novice to this business but his determination, dedication, intelligence, the cordial relationship with clients and colleagues helped him to flourish in this business and reached at zenith of success ladder. This is how Indivirtus had its first ever sponsor on board and thus the ever-growing journey of Indivirtus begun. Therefore, "the credit of starting this enterprise goes to Mr. Manoj Sharma," Dr Upendra K. added.

Complete information about Indivirtus can be accessed at: <https://indivirtus.com>

Characteristic Features

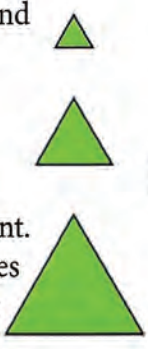
Indivirtus is committed to integrity, world class quality and excellent customer service. It endeavors to achieve this niche position through constant innovation, up-gradation and customer satisfaction while operating under an effective quality management system.

Indivirtus Healthcare is the only company with:

- ❑ End to end pharmacovigilance and clinical trial services by team of professionals with global exposure
- ❑ 6 Certified Toxicologists Average output of 40 PDE/OEL reports per week in EMA format
- ❑ Experience of preparing more than 2500 PDE/OEL reports
- ❑ Served more than 100 Clients in just 24 months
- ❑ GxP services offered by highly experienced and competitive person

Transformation and upgradation

- ❑ As rightly said, change is the only constant. Similarly, there are constant changes and updates in the regulatory guidelines. Team Indivirtus keeps itself updated with the newer guidelines of different regulatory authorities' i.e. MHAR, USFDA, WHO, PICS, APIC etc. and accordingly it makes necessary updates in its services. The company is always on toes to align day to day introduction of updated regulatory guidelines.
- ❑ One such example is calculation of health-based

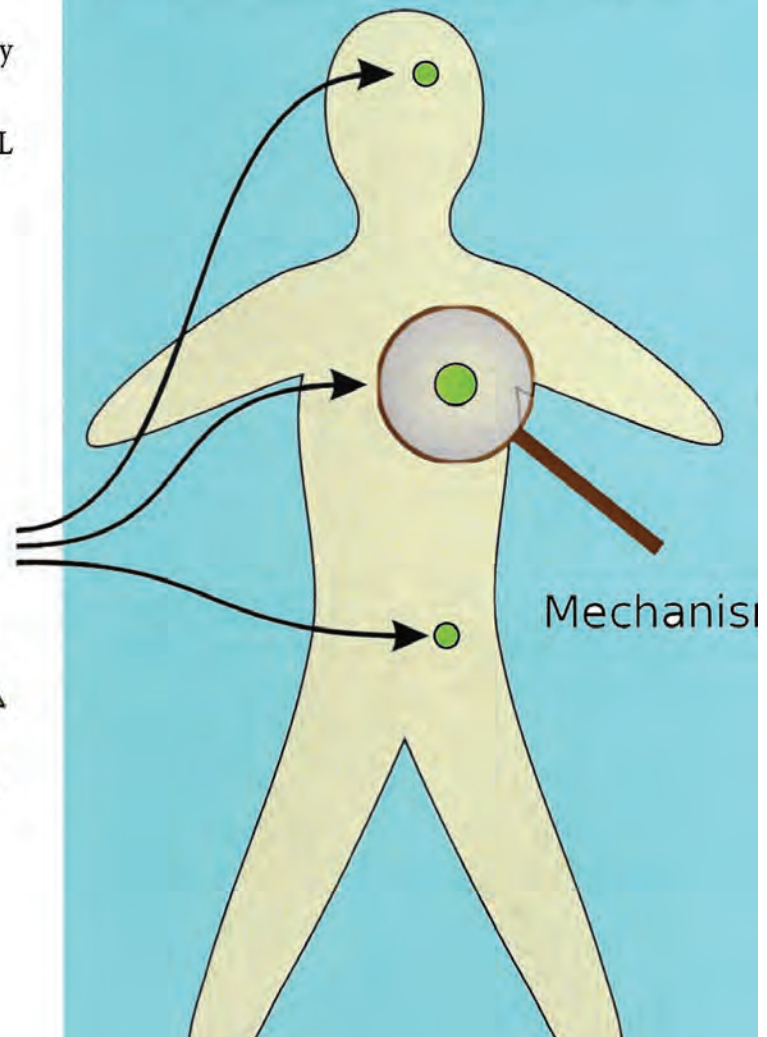


Dose

exposure limit (PDE/ADE/OEL calculation) based on NOAEL values and Indivirtus was quick enough to introduce this service and help the pharma industry. At the same time, it has grabbed the opportunity to become the market leader. Today due to the remarkable quality of the service that too at an economical price, the company has served more than 100 international and domestic companies for calculation of PDE values. The European Medicines Agency's (EMA) scientific guidelines are followed for calculation of PDE values. Guidelines of International Council for Harmonization of Technical Requirements for Registration of Pharmaceuticals for Human Use (ICH) are also referred while preparing these reports. ICH guidelines provide guidelines on quality, safety, efficacy, multidisciplinary considerations.

Clients Satisfaction with Indivirtus

With Indivirtus clients do get a perfect blend of quality and economy. After outsourcing their



work to Indivirtus, clients are rest assured that the task will be done with best quality as per regulatory guidelines that too at an economical price.

Outreach and Credibility

Due to the excellent and hardworking team, Indivirtus has served more than 100 clients in just 2 years. The positive and trustworthy approach towards the clients and employees as well as the quality of the work has built the name and fame for Indivirtus company all over.

- ❑ The satisfactorily service by the company led to the word-of-mouth recommendations from one client to another. Every company grows only when they build a sense of trust and belonging with its employees. For Indivirtus its employees are family members.
- ❑ Indivirtus Provides a dynamic innovative and challenging environment to the employees and as a result, they become more confident in their field. Indivirtus employees also do have plethora of opportunities for vertical growth in their career.
- ❑ Indivirtus conducts time to time training sessions for the all the employees which helps them to enhance their knowledge.
- ❑ BD team of Indivirtus gets benefit by interacting the overseas clients which aids them to increase their oratory prowess.

New strategies and its implementation

Pharma industry is an ever-growing industry with introduction of new drugs to treat various ailments in a better, safer and quicker manner. Safety of patients at each stage is very important.

In the ever-growing market of pharmaceuticals, new plans and strategies plays a vital role in improving quality of life of the patients. Indivirtus has strategies to help the pharma industry in order to ensure patients safety at three important stages:

- Establish safety of new drug introduction during clinical trials.
- Lessening cross contamination during manufacturing of the drugs by calculating permitted daily exposure limits (PDE).
- Processing the adverse drug reactions encountered by patients under pharmacovigilance program.

Upcoming facilities and enhancements

Indivirtus and Patients Safety are the synonyms in pharmaceutical industry. Similar type of service i.e. bio-equivalence studies and medical scribing services are the new services which industry may expect from Indivirtus in days to come.

Medical scribing will be a very generous facility provided to the patients. Bioequivalence studies are imperative for the development of a pharmaceutical preparation in the pharmaceutical industry. It will monitor the pharmacokinetic and pharmacodynamic parameters after the administration of tested drugs.

